abandonment charge 背弃 费用   
absolute par of exchange 绝对 外汇 平价   
abritrage rate 套汇 汇率   
above par 超过 票面 价值   
acceptance commission 承兑 手续费   
acceptance fee 认付费   
acceptance for honor 参加 承兑   
acceptance house 期票 承兑行   
acceptor for honor 参加 承兑人   
accepting bank 承兑 银行   
accepting charge 承兑费   
accident beyond control 非人为 事故   
account payable 应收帐，应付 未付帐   
account purchase 赊买   
account receivable 应收 帐款，应收 未收帐   
account sales 销货帐，销货 清单   
account of goods sold 销货 帐目   
account of receipts and payments 收支 帐目   
account year 会计 年度   
accounting statement 会计 报表  
accounting unit 会计 单位  
accrued expense 应计 费用  
accrued item 应计 项目   
accumulation of capital 资本 积累  
acknowledgement 回单   
acknowledgement of orders 订单 确认   
act of God 天灾   
acting manager 代理 经理   
active demand 畅销   
actual cost 实际 成本   
actual liabilities 实际 负债   
actual price 实际价  
additional expense 追加 费用   
additional order 追加 订货   
additional premium 追加 保费   
adjustment of exchange rate 调整 汇价   
advalorem duty 从价税   
advance in price 涨价   
advance payment 预付款  
advance price 增价  
advance sample 预样   
advance settlement of exchange 预交 外汇  
advance surrender of export exchange 预交 出口 外汇   
advice of arrival 到货 通知   
advice of charge 付款 通知书   
advice of shipment 货运 通知  
advice of drawing 支票 通知书   
advising bank (notifying bank) 通知 银行   
advertisement matter 广告 邮件   
advertising agency 广告社、广告 代理  
advertising expense 广告费   
advertising media 广告 媒体   
affiliated company 附属 公司，联盟 公司   
after charge 附加 费率 after date 日后，发票后   
after sight 见票后 照付   
affidavit of export 出口 宣誓书  
A grade 甲级（货品）   
against all risks 保全险   
agency agreement 代理 协定   
agency contract 代理 契约   
agent service 代理 服务   
agreed upon 同意，商定   
agricultural products 农产品   
air-borne goods 空运 货物   
air freight 航空 运费   
air mail 航空 邮件   
air-mail service 航空 运寄  
air transportation insurance 空运 保险   
all risk 全险   
all round price 包括 一切 费用 价格   
all sorts of goods in stock 各种 货物 齐备   
allied company 联营 公司  
alongside delivery 船边 交货   
allowance on sales 销货 折口  
alter an agreement 变约   
amicable allowance 友好 让价   
amicable settlement 友好 解决   
amount insured 保险 金额  
amount of exports 输出额   
amount of imports 输入额  
analysis certificate 化验 证书   
analysis report 化验 报告  
announcing removal 迁移 通知   
annual income 年收入   
annual interest 年息，年利  
annual production 年产量  
annual report 年报，决算书，年度 财务 报告  
anticipated buying 预期 购买   
applicant for the credit 信用证 申请人   
application fee 申请费   
application for conversion 折换 申请书   
application for export permit 出口 许可证 申请书   
application for import of foreign goods 外货 进口 报单  
application for importation of controlled commodities 管制 货物 进口 申请书

application for letter of credit 开发 信用证 申请书   
application for negotiation of draft under letter of credit 出口 押汇 申请书  
application for outward remittance for application for space 舱位 申请书   
application to pass goods through the custom 报关单   
apply by letter 通信 申请  
apply in person 亲自 申请  
apply for a position 申请 职位   
apply for information 探询 消息  
apply for remittance 托汇  
appointed store 指定 商店  
appreciation of money 货币 增值  
arbitrage of exchange 套汇  
arbitration clause 仲裁 条款   
arbitration of exchange 汇兑率 裁定   
army supplies 军需品  
arrival at port 入港  
arrival notice 到达 通知  
articles made to order 订制品  
articles of luxury 奢侈品   
artificial flower 人造花   
as agreed (contracted) 按照 合同  
as per sample 与 样品 相同   
Asian-dollar market 亚洲 美元 市场  
ask the price of 询价   
assignment clause 转让 条款   
assignment of policy 保险单 转让   
assistant manager 协理，副经理   
as soon as possible shipment 立即 送运   
at a discount 折扣  
at a premium 超过 票面 之 价值   
at a profit 获利，赚钱   
at sight 见票 即付，即期   
at the market 照 市价   
at par 平价  
auction price 拍卖价  
authority to purchase 购买 委托证  
authority to pay 委托 付款证   
average cost 平均 成本   
average tare 平均 皮重   
average unit cost 平均 单位 成本   
average unit price 平均 单价   
average weight 平均 重量  
award of bid 决标，定标   
back to back credit export first 输出 为先 的 对开 信用证   
back to back L/C 对开 信用证   
back to back credit import first 输入 为先 的 对开 信用证   
back Valvation 倒起息   
bailee clause 受托人 条款   
balance of payment 收支 差额   
balance of trade 贸易 差额   
balance sheet 资产 负债表   
balance sheet analysis 资产 负债俵 分析   
bale breaking 松包   
bank acceptance 银行 承兑   
bank balance 银行（存款）余额   
bank bill 银行票，纸币   
bank's buying rate 银行 购买 汇率   
bank's letter of credit 银行 信用证   
bank charges 银行 手续费   
bank commission 银行 佣金   
bank draft 银行 汇票   
bank holiday 银行 假日   
bank hours 银行 营业 时间   
bargain offer 减价 优待   
bargain sale 大减价   
barter arrangement 易货 协议   
barter system 易货 交易制   
basic price 底价   
be booked up 预定 一空   
be booked for 购票   
be engaged in export 作 出口   
bank notes 银行 兑换票，钞票   
Bank of China 中国 银行   
bank of commerce 商业 银行   
Bank of Communications 交通 银行   
Bank of International Settlements (BIS) 国际 清算 银行   
Bank of Taiwan 台湾 银行   
bank rate 银行 贴现率   
bank reference 银行 备咨   
banker's acceptance 银行 承兑，银行 信用证   
banker's credit 银行 承兑 汇票   
be held responsible for 应负 赔偿 责任   
be in default 不 履行（契约）   
be in demand 销路 好，有 需要   
be in vogue 流行 中   
be kept upright 保持 正立   
bear (short) 空头 bear a loss 负担 损失   
bearish market 疲软 市场   
become ( or fall) due 期满   
bedrock price 最低价   
berth terms 定期船 条款   
best in quality 品质 最优   
best seller 畅销品，畅销书   
be out of vogue 不 流行   
beware of fire 小心 火烛   
B grade 乙级   
bid bond 投标 押金   
bid price 标价   
bid rate 买方 出价，投标   
bilateral clearing 双边 清算，记帐 协定   
bilateral trade 双边 贸易   
bilateral contract 双边 契约   
bill accompanied by document 跟单 汇票   
bill at sight 见票 即付   
bill for collection 托收 票据   
bill of exchange 汇票，押汇，国外 汇票   
bill of landing 货运 提单   
bill payable 应付帐   
bill purchased 出口 押汇   
bill receivable 应收帐   
bill unaccompanied by 光票   
bill undue 期票 未到   
bill with letter of credit 凭 信用证 汇票   
bill without letter of credit 无 信用证 汇票   
blank bill 空白 票据   
blank check 空白 支票   
blank endorsement 空白 背书   
blank order forms 空白 订单   
blue chip 上选 股票   
board of administration 董事会   
board of directors 董事会   
board of supervisors 监事会   
bona fide 出于 善意   
bonded warehouse 保税 仓库   
bonded goods 保税货   
borrow money 借钱   
borrow money from (of) 由.....借钱   
bottom price 最低价   
oycott foreign goods 抵制 外货   
branch [office](http://5icat.cn/forum-84-1.html" \t "http://5icat.cn/_blank) 分公司   
breach a contract 违约，背约   
break an agreement 违约，背约   
break bulk 下货，卸货   
break even 不赚 不赔   
break even point 损益 两平   
breat rate 破约 汇率   
breakage 破损   
brisk (active;lively) 生意 兴隆   
broker 经纪人   
brought down 移入 下页   
brought forward 承 上页   
bulk cargo 散货   
bulk sale 大宗卖   
bull market 上涨 行情   
business card 商业 名片   
business circles 商业圈   
business correspondence 商业 通信   
business English 商业 英语   
business expenses 营业 开销   
business hours 营业 时间   
business letters (commercial letters) 商业 信函   
business-like 商业化 的   
business school 商业 学校   
business year 商业 年度   
buy at a bargain 买得 便宜   
buyer's market 买方 市场   
buying agent 买方 代理人   
buying and selling on buying contract 买货 契约   
buying expenses 购买 费用   
buying price 买价   
buying power 购买力   
buying rate 买入 汇率   
by mutual consent 双方 同意   
by parcel post 包裹 运寄   
by the gross 整批   
by the hour 按 钟点   
by weight 按 重量   
cable address (telegraphic address) 电报 挂号   
cable charge 电报费   
cable cofirmation 电报 确认书   
cable transfer 电汇   
calendar year 日历 年度   
call option 买入 期权，看涨 期权   
can afford to 买得起   
cancel (write off) 取消   
cancel an order 取消 订单   
capital account 资本 帐户   
capital in trade 本钱   
capital market 资本 市场   
carbon copy 副本   
card-board box 纸板箱   
care of (C/O) 转交   
cargo in bulk 散装货   
cargo insurence 货物险   
cargo vessel 货轮   
carrying charge 储存 费用   
carrying cost 储存 费用   
carriage forward 运费 由 收货人 支付   
carriage paid 运费 预付   
carton box 硬纸盒，纸箱   
cash against delivery 付款 交货   
cash against document 凭 单据 付款   
cash and carry 现金 出货   
cash before delivery 付款 后 交货   
cash on arrival 货到 付现   
cash on delivery(C.O.D) 货到 付现   
cash price 现金 价格   
cash purchase 现金 购买   
cash receipts 现金 收入   
cash register 出纳机   
cash with order 订货 付款   
cashier's check 本票   
caution mark 小心 标志   
ceiling price 最高 价格   
Central Bank 中央 银行   
Central Trust of China 中央 信托局   
centralized purchasing 集中 采购   
certificate and list of measurement and/or weight 产量 证明书   
certificate for advance surrender of export exchange 预交 出口 外汇 证明书   
certificate of analysis 化验 证明   
certificate of inspection 检验 合格 证明   
certificate of import license 进口 证明   
certificate of origin 原产地 证明书   
certificate of shipment 出口 证明书   
certificate of weight 重量 证明书   
C grade 丙级（指 货品）   
C.F. price 货价 及 运费 价格   
chain stores 连锁 商店   
chairman of board of directors 董事长   
chamber of commerce 商会   
charge for remittance 汇费   
charges paid 付讫 费用   
charge (a sum) to one's account 记 某人 帐   
charter by time 论时 收费   
charter by voyage 论 航次 收费   
chartered bank 指定 银行   
cheap clearance sale 清仓 贱卖   
cheap labor 便宜 劳力   
check, cheque 支票，核对   
check mark 核对 符号   
check payable to bearer 无记名 支票   
check to bearer 不记名 支票   
check to order 记名 支票   
checking account 支票 帐户   
chemical works 化学 工厂   
CIF value 到岸 价格   
chief executive 董事长   
circular letter 传单   
circular letter of credit 循环 信用证   
civil commotion 内乱   
claim for damages 要求 赔偿 损失   
claim for proceeds 应得 价款 之 要求   
claim letter 赔偿 要求书   
classified advertisements 分类 广告   
clean bill 光票，清洁 汇票   
clean bill of lading 清洁 提单   
clean draft 光票，普通 汇票   
clean floating 清洁 浮动   
clear a port 出港   
clear a ship 卸货   
clearing house 票据 交换所   
clearance sale 清仓 大贱卖   
clerical error 记录 错误   
close an account 结帐   
close inspection 严格 检查   
closing quotation 收盘，收市 行情   
closing rate 收盘 汇率   
closing time 下班 时间   
C.O.D; Cash on delivery 交货 收款   
code number 标号 数码   
code telegram 密电   
collated telegram 校对 电报   
collecting agent 代收人   
collecting bank 代收 银行   
collecting bill 收款 汇票   
collection charges 代收费   
collection expenses 收款 费用   
collection fees 收款费   
collection letter 收帐费   
collection of bills 代收 汇票   
combined offer 联合 报价   
come into operation 开始 运作   
come into the market 进入 市场   
come into vogue 开始 流行   
comfirming bank 确认 银行   
commence business 开始 营业   
commercial abbreviations 商业 略字   
commercial agent 代理商   
commercial agreement 商业 合约   
commercial attache 商务 参事   
commercial bank 商业 银行   
commercial center 商业 中心   
commercial bill 商业 票据   
commercial credit 商业 信用，商业 信用证   
commercial correspondance 商业 通讯   
commercial documentary letter of credit 跟单 信用证   
commercial letter of credit 商业 信用证   
commercial paper 商业 文件   
commercial profit 商业 利润   
commercial relations 商业 关系   
commission agent 代理商   
commission agency 代理 贸易   
commission business 委托 贸易   
commission broker 经纪人   
commission house 抽佣 商行   
commission merchant 代理商   
commission sale 代售   
commodity price 商品 价格   
common carrier 运输业者   
comparative advantage 比较 利益   
competitive demands 竞争 需求   
competitive market 竞争 市场   
competitive price 公开 招标 价格   
compilation of statistics 编制 统计   
complaints and claims 抗议 并 索赔   
consecutive numbers 连号   
condition sale 有条件 销售   
conditional endorsement 有条件 背书   
conditional acceptance 有条件 认付   
conditional sales contract 有条件 售货 契约   
conference freight rate 协议 运费   
coference tariff 公会 议决 运费表   
confirmed letter of credit 保兑 信用证   
confirmation of order 订货 承诺书   
confirmatory sample 确认 样本   
confirming bank 确认 银行   
considerable orders 大量 订货   
consigned goods 寄售品  
consignment note 寄售 通知书   
constructive total loss 推定 全损   
consulate invoice 领事 签证 发票   
consular fee 领事 签证费   
consular invoice 领事 发票   
consumer demand 消费者 要求，需求   
consumer goods 消费品   
consumer market 消费者 市场   
container service 货柜 运输   
contract for future delivery 订 期货   
contract for purchase 承买   
contract goods 契约 货品   
contract of sale 卖契   
control of foreign exchange 外汇 管制   
conversion rate 折合率   
conversion table 换算表   
convertable currency 自由 兑换 货币   
Co-operative Bank of Taiwan 台湾 合作 金库   
copy of draft 汇票 誊本   
corner the market 垄断 市场   
correspondent bank 往来 银行   
corrugated paper box 瓦楞 纸盒   
cost and freight 货价 加 运费   
cost insurance and freight 货价，运费 加 保险   
cost, insurance,freight and commission cost 到岸 价格 加 佣金（包括 保险 和 运费）   
cost insurance,freight commission and interest 到岸 价格 加 佣金 和 利息   
cost, insurance, freight and exchange 到岸 价格 加 兑换费   
cost control 成本 管制   
cost free 免费 奉送   
cost of goods sold 销货 成本   
cost of labor 劳工 成本   
cost of living 生活费   
cost of living index 生活 指数   
cost of material 原料 成本   
cost of maintenance 维持费   
cost of manufacture 制造 成本   
cost of marketing 销货 成本   
cost of operation 作业 成本   
cost of production 生产 成本   
cost of reproduction 复制 成本   
cost of sales 销售 成本   
cost of transfer 转移 费用   
cost of transportation 运费   
counterfeit note(bill) 伪钞   
counterfeit trade-marks 伪商标   
counter L/C 对开 信用证   
country of origin 原产地   
cover note 担保书   
cover letter 附信   
craft, etc. clause 驳船 等 条款   
credit analysis 信用 分析   
credit card 信用卡   
credit information 信用 报告   
credit inquiry 信用 调查   
credit note 付款票   
credit sale 赊卖   
credit side 贷方   
cross out (off) 注销，取消   
cross rate 套汇 汇率，套价   
cubic foot 立方尺   
cubic inch 立方寸   
cubic meter 立方 公尺   
cubic yard 立方码   
cubic measure 容积，体积   
currency areas 货币 区域   
current information 现行 消息   
current price 时价   
current price on market 行市，市场价   
current rate 现价，当日 汇率   
current year 本年度   
custom made 定制   
customs barrier 关卡   
customs broker 报关行   
customs clearing charges 报关费   
customs duties 关税   
customs entry 海关 手续   
customs invoice 海关 发票   
customs warehouse 海关 仓库   
customary discount 常例 折扣   
customers' account 客户 帐目   
cut down one's expenditures 节省 开支   
cut down the price 减价   
daily expenses 每日费用   
daily interest 每日利息   
daily necessities 日用品   
daily pay 日给工资   
daily reports 日报   
damaged goods 毁坏物品   
dangerous goods 危险货物   
date due 到期日   
date of contract 签约日期   
date of delivery 发货日   
date of draft 发票日期   
day of maturity 到期日   
dead weight cargo 重量物品   
deadweight ton 重量吨   
deadweight tonnage 载重吨位   
deal on credit 赊帐买卖商人   
debit note 帐单   
debit side 借方   
debit and credit借贷   
decimal fraction 小数   
decimal point 小数点   
deck cargo 甲板货物   
deck rate 甲板运费率   
declare at the customs 报关   
declaration 申报   
declaration for exportation 出口报关单   
declaration for importation 进口报关单   
decreasing cost 递减成本   
deduct money 扣钱   
deferred payment 延期付款   
delay in payment 延期支付   
delay shipment 延期装船   
del credere 买主资力保证费   
del credere agents 保证买主资力的代理商   
decline an order 谢绝订货   
deliver the goods 交货，送货   
delivery order 提货单   
demand bill 即期汇票   
demand draft 即期汇票   
demand price 需求价格   
deposit account 存款帐户   
deposit at bank 银行存款   
deposit certificate 银行存款单   
depressed market 市面清淡   
deputy manager 副经理   
description of goods 货物摘要   
design of products 产品设计   
design paper 图案纸   
despatch money 快递费   
detained goods 扣留货物   
developed countries 发达国家   
development bank 开发银行   
development cost 开发成本   
development expenses 发展费用   
direct mail advertising 直接邮寄广告   
direct price 直接价格   
direct quotation 直接报价   
direct sales 直接出售   
direct trade 直接贸易   
director board 董事会   
directory of importers and exporters 贸易商名录   
dirty bill of lading 有债务提单   
discharging expenses 卸货费用   
discount a bill 扣减期票   
discount rate 贴现率   
dishonor check 不兑现支票   
dishonored bill 退票   
district bank 区域银行   
divisible L/C 可分割信用证   
division of labour 分工   
division of work 分工   
document against acceptance 承兑交单   
document against payment 付款交单   
document of shipping 装货单据   
documentary acceptance bill 承兑汇票   
documentary bill(draft) 押汇，跟单汇票   
documentary credit 押汇信用证   
dollar countries 美元国家   
dollar loan 美金借款   
dollar shortage 美金缺乏   
domestic bill 国内汇票   
domestic communication 国内交通   
domestic economy 国内经济   
domestic letter of credit 国内信用证   
domestic market 国内市场   
domestic products 国货   
domestic telegrams 国内电报   
do not drop 不可抛落   
do not turn over 不可倒置   
Dow Jones average 道琼指数   
down payment 分期付款之订金   
draft for remittance 汇票   
draft on demand 即期汇票   
draft or note payable to bearer 凭票即付   
draw a bill 出票 draw up a contract 拟合同   
dual-use packaging 双重用途的包装   
due date 到期日   
dull market 市面冷淡   
dull sale 滞销   
duplicate 副本，复本   
duplicate copy 副本   
duplicate invoice 副联   
duplicate of draft 汇票复本   
duplicate sample 复样   
dutiable goods 应完税货品   
duty free 免税   
duty free goods 免税商品   
duty paid 关税已付   
duty paid terms 通过海关后交货条件   
duty unpaid 关税未付   
earning power 回收获利率   
economic growth 经济成长   
economic policy 经济政策   
economic take-off 经济起飞   
eight-hour system of labour 八小时工作制   
elastic demand 弹性需求   
electric appliances shop 电器行   
electric power cost 电力成本   
electronic computer 电脑，计算机   
electronic transfer 电汇   
embargo on the export of gold 禁止黄金出口   
empty forms 空白表   
endorsed in blank 空白背书   
endorsement in blank 无记名签批   
endorsement to order 指派式背书   
enter into an agreement 订约   
enter into(make) an entrance fee 会费，入场费   
equlibrium;balancing 平衡   
equilibrium price 平衡价格   
establish a business 创业   
estimated cost 预算费用   
estimated market value 估计市价   
estimated revenue 岁入预算   
estimated statement 估计表   
European Common Market 欧洲共同市场   
exact interest 抽息   
exact quantity 确数   
examine goods 验货   
ex bond 关仓交货价   
exchange bank 汇兑银行   
exchange clause 汇兑条款   
exchange control 汇兑管制   
exchange fluctuations 汇兑变动   
exchange fund 汇兑资金   
exchange of commodity 货品交易   
exchange rate 汇率   
ex dock 码头交货价   
execute an order 接受订货   
execute one's promises 履行契约   
exempt from taxation 免税   
ex factory 工厂交货价   
ex lighter 驳船交货   
ex mill 工厂交货价   
ex pier (wharf) 码头交货价   
expiration notice 到期通知书   
expiring date 到期日   
expiry date 有效期限   
ex plane （空运）飞机上交货价   
ex plantation 农场交货   
export agent 出口代理商   
export bill 出口汇票   
export for collection a/c 托收出口汇票科目   
export bill of lading 出口提货单   
export credit insurance 出口信用保险   
export declaration 出口申报书   
export duties 输出税，出口税   
export insurance 出口保险   
export licence 出口许可证   
export loan 输出贷款   
export merchant 出口商   
export order 出口订单   
export packing 出口包装   
export permit 出口许可   
export processing 加工出口   
export quotas 出口配额   
export sales 外销   
export trade 出口贸易   
express fee 快递费   
express mail 快递邮件   
ex rail 铁路边交货价   
ex ship 船上交货价   
ex store 仓库交货，店铺交货价   
ex store terms 店铺交货条件   
external trade 对外贸易   
extra charge 额外费用   
extra discount 额外折扣   
extra expense 额外费用   
extra work 加班   
extra premium 额外保险费   
extravagent price 过高的价格   
ex works 工厂交货价   
ex works terms 工厂交货条件   
ex warehouse 仓库交货价   
ex warehouse terms 仓库交货价条件   
ex wharf 码头交货价   
face value 面值，票面   
factory expenses 制造费用   
factory planning 工厂计划   
factory report 工厂报告   
factory supplies 工厂供应品   
facsimiles of authorized signatures 有权签字员样本   
failed bank 破产银行   
fair average quality 中等品质   
fair average sample 平均中等样品   
fair market value 公平市价   
fair price 平价   
fair trade 公平交易   
fall(or become) due 到期（支票），期满   
falling price 跌价   
family size 家庭用特大号   
farm produce 农产品   
favorable balance 有利差额   
favorable trade balance 出超   
field service 就地服务   
fill your order 供应订货   
firm offer 肯定报价   
financial analysis 财务分析   
financial ability 财力   
financial circle(world) 金融界，财经界   
financial condition 财务状况   
financial expense 财务费用   
financial investigation 财务调查   
financial position 财务状况   
financial report 财务报告   
financial statements 资产负债表   
fine gold 纯金   
finished goods 成品，制成品   
finished product 制成品   
firm offer 实盘   
firm order 定期订货   
firm price 固定价格   
fire risk 火险   
fire policy 火灾保险   
fiscal year 会计年度   
first quality 上等品质   
fixed cost 固定成本   
fixed prices 固定价格   
fixed rate 固定率   
floor price 底价，最低价   
flour mill 面粉厂   
fluctuation 物价波动，涨落   
fluctuating market 变动市场   
for account of 在某人帐上   
for sale 廉价出售   
foreign capital 外国资本   
foreign currency 外币   
foreign exchange 外汇   
foreign exchange control 外汇管制   
foreign exchange market 外汇市场   
foreign exchange foreign exchange reserve 外汇准备   
foreign mail 外国邮件   
foreign trade 对外贸易   
formal contract 正式合同   
formal notice 正式通知   
form of application 申请表   
forward agent 运送经纪人   
forward business 期货交易   
forward exchange 远期汇兑   
forward exchange transaction 远期外汇买卖   
forwarding agency 运输业   
forwarding agent 运输商   
forwarding business 运输业   
free alongside ship (FAS) 船边交货价   
free enterprise 自由企业   
free foreign exchange 自由外汇   
free goods 免税品   
free in 包括装船费在内的运费   
free in and out 包括装卸费在内的运费   
free of all average 全损赔偿   
free of capture & seizure clause 扣押免责条款   
free of charge 免费   
free of cost 免费赠送   
free of expense 免费   
freight paid to...terms 运费预付至...条件   
free of tax 免税   
free on board (F.O.B) 船上交货价   
free on board shipping point 起运点交货   
free on board destination 目的地交货   
free on rail 火车上交货价   
free on truck 卡车上交货价   
free overside 输入港船上交货价格   
freight broker 货运经纪人   
freight charges 运费   
freight forward 运费待收，运费有提货人支付   
freight paid 运费付讫   
freight payable on delivery 货到付运费   
freight prepaid 运费先付   
freight to be collected 运费待收   
freight to collect 运到收费   
freight ton 装载吨   
freight train 运货列车   
frozen foods 冷冻食品   
fulfil the terms 履行条款   
full service 完全服务   
full state trading 完全国营贸易   
functional expense 业务费用   
future market 未来市场   
gain profit 得利益，利润   
general affairs 总务   
general agents 总代理   
General Agreement on Trade and Tariffs 贸易及关税总协定   
general average 共同海损   
general cargo 普通货   
general cargo rate 一般货物运费率   
general letter of hypothecation 一般押汇质押书   
general offer 一般发价   
general terms and conditions 一般交易条件   
gift coupons 赠券   
gift shop 礼品店   
good merchantable quality 标准品，上等可销货物   
goods in bond 保税货物   
goods in process 在制品   
goods in stock 存货   
goods in transit 在运品   
goods on consignment 寄销商品   
grace period 宽限，优惠时间   
grand prize 特奖   
grand sale 大减价   
grand total 总计   
gross amount 概数   
gross average 平均毛额   
gross imports 进口总数   
gross proceeds 总货价收入   
gross sales 销货总额   
gross weight 总重量   
half finished goods 半成品   
half & half 对半 half price 半价   
half price ticket 半价票   
handicraft 手工业，手工   
handicraft industry 手工业   
hands off 不准动手   
handle with care 小心轻放   
handle with great care 特别当心   
handling expenses 处理费用   
harbor burear 港务局   
harbor dues 港税   
hard goods 金属品   
head (main) office 总局，总部，总行   
health certificate 卫生证明书   
heavy weight goods 重量货物   
high class 高级   
high interest rate 高利贷   
high price 高价   
highest possible price 最高价   
holding company 控股公司   
home industry 国内工业   
home-made 自制的   
home market 国内市场   
home products 国产   
home trade 国内贸易   
illegal payment 非法付款   
illegal profit 非法利益   
immediate delivery 即刻交货   
immediate payment 即时付款   
immediate shipment 即刻装船   
imported goods 进口货   
import agent 进口代理商   
import bill 进口汇票   
import cargoes 进口货物   
import credit 进口信用证   
import commission house 进口代理商   
import declaration 进口声明书   
import duties 进口税   
import letter of credit 进口信用证   
import licensing system 进口许可证   
import merchant 进口商   
import permit 进口证   
import price 进口价格   
import quota 进口限额   
import tariff 进口税则   
import trade 进口贸易   
import without exchange settlement 不结汇进口   
imported goods 进口货   
incidental expenses 杂费，车马费   
incorporated company 有限责任公司   
increasing cost 递增成本   
increasing expense 递增费用   
incur losses 蒙受损失   
in demand 顾客需要   
indirect cost 间接成本   
indirect damage 间接损害   
indirect expenses 间接费用   
indirect labor 间接劳工   
indirect trade 间接贸易   
inflation 通货膨胀   
inflation policy 通货膨胀政策   
inflationist 通货膨胀论者   
in force 有效   
informal agreement 非正式契约   
inherent defect 固有缺陷   
inherent vice 固有缺陷（保险）   
inland bill of lading 内陆提单   
inland bill of lading clause 内陆提单条款   
inquiry agency 调查所，征信所   
inquiry sheet 询价单   
inspection and certificate fee 检验证明费用   
inspection report 检验报告书   
installment delivery 分期交货   
institute cargo clause 货物附带条款，协会装船货物条款   
in stock 有存货   
insurance amount 投保金额   
insurance broker 保险经纪人   
insurance business 保险事业   
insurance certificate 保险证明书   
insurance company 保险公司   
insurance expenses 保险费用   
insurance premium 保险费   
insured amount 保险金额   
interest per annum 年息   
interest rate 利率   
interested party 有意者   
interior transportation 国内运输   
international Chamber of Commerce 国际商会   
international market 国际市场   
international Monetary Fund 国际货币基金组织   
international parcel 国际包裹   
international relation 国际关系   
international Shipping international trade 国际贸易   
international trade in transit 业经装船   
introductory offer 宣传品，推荐品   
invisible exports 无形出口   
invisible trade 无形贸易   
invite to tender 招标   
invoice amount 发票额   
invoice for sales 销售发票   
invoice price 发票价目   
invoice weight 发票所开重量   
inward documentary bills 进口押汇票   
iron straps 铁皮条   
iron works 铁工厂   
irrevocable credit 不可撤消信用证   
irrevocable letter of credit 不可撤消信用证   
issuing bank (opening bank) 开证银行，发行银行   
issuing date 开证日期，发行日期   
items of business 经营项目   
joint account 共同结算，联合账户   
joint cost 联合成本   
joint enterprise 合办事业，共同事业   
keep cool 放置冷处，保持凉爽   
keep dry 保持干燥   
keep flat 平放   
keep out of the sun 避免阳光   
keep upright 竖放   
key currency 主要通货   
key industries 基本产业   
labor force 劳力   
labor market 劳工市场   
labor movement 劳工运动   
labor problems 劳工问题   
landed price 包括起货费用在内价格   
landed terms 岸上交货   
landing certificate 登岸证   
large order 大批订货   
latest market reports 最近市场报告   
leading article 吸引顾客的东西   
leading market 主要市场   
leakage proof 避漏   
legal interest 法定利息 legal price 法定价格   
legal rights 法定权利   
legal tender 法定债款   
legal weight 法定重量   
length,capacity and less than carload rate 不足一辆货车运费率   
letter of advice 发货通知单，汇票通知单   
letter of assignment 转让书   
letter of authorization 权利书，委托书   
letter of confirmation 证实书，确认书   
letter of credit (L/C) 信用证   
letter of guarantee 保证书   
letter of hypothecation 押汇负责书   
letter of inquiry 询价信   
letter of introduction 介绍信   
letter of indemnity 赔偿保证书   
letter of notice 通知单   
letter of recommendation 推荐信   
letter of reference 调查信，保证信   
letter reference number 备查号码   
letter transfer 信汇   
letter telegram 书信电报   
licensing of export 出口许可   
licensing of import 进口许可   
licensing system 许可制度   
light cargo 轻量货品   
lighterage 驳船费   
high interest rate 高利率   
limit prices 限价   
limited liability line of business 营业范围   
line of credit 信用透支，融通额度   
liquid goods 液体货物   
list of award 决标单   
list price 定价   
loading charges 装货费   
loading expense 装货费用   
local L/C 本地信用证   
local products 土产   
local retailers 本地零售商   
local wholesaler 本地批发商   
long term 长期   
long term agreement 长期合同   
long(gross) ton 大吨，英吨   
lose one's interest 对...失去兴趣   
lose one's market 失去买卖的机会   
loss capital 损失本金   
lost check 遗失支票   
lost time 浪费时间   
low grade goods 劣货   
low in price 低价   
low price 廉价   
low quality 品质低劣   
lowest bidder 最低价标商   
lowest possible price 最低价   
lowest quotations 最低报价   
machine cost 机器成本   
machinery and equipment 机器及设备   
machinery and tools 机器及工具   
machinery equipment 机器设备   
mail order 邮购   
mail remittance 信汇   
mail transfer 信汇   
mailing list 邮寄目录   
major product 主要产品   
make an offer 还价，出价   
make a profit 在...上赚钱   
make a quotation 开价   
make compensation 补偿   
make money 赚钱   
make reservations 订位，订房间，附保留条件（在契约上）   
make to order 定制   
managing director 常务董事   
manner of packing 包装方式   
manufacturer's agent 厂商代理人   
manufacturing cost 制造成本   
manufacturing expenses 制造费用   
margin money 预收保证金   
marine risks 水险   
maritime transport 海运   
market price 标明价目   
mark down 减价，记帐   
mark up 涨价，记帐   
market analysis 市场分析   
market day 市集，定期市场，交易日   
market demand 市场需要   
market feeling 市场人心   
market place 市场，商业中心地   
market potential 市场潜力   
market report 市场报告   
market value 市价，时价   
marketing expenses 销售费用   
marketing research 市场调查   
marketable goods 易销货物   
marine cargo insurance 海上运输保险   
marine insurance 海上保险费   
marine products 海产品   
marine policy 水险保单   
marine risks 水险   
mass media 大众传播工具   
mass production 大量生产   
master contract 主约   
master's receipt 收货单   
materials shortage 材料缺乏   
material supplies 材料供应   
maximum capacity 最高（生产）能力   
maximum price 最高价   
measurement cargo 轻量货品   
measurement goods 容积货品   
measurement tons 容积吨   
measurement ton method 容积吨计量法   
medium quality 中等货   
meet one's liabilities 偿还债务   
member rate 会员运费率   
message form (blank) 电报纸   
methods of production 生产方法   
method of remittance 汇款方式   
metric system 公制   
metric ton 公吨   
minimum charge 最低费用   
minimum freight 最低运费   
ministry of commerce 商业部   
ministry of finance 财政部   
ministry of industry and commerce 工商部   
minimum premium 最低保费   
minimum price 最低价   
minimum profit 最低利润   
minimum selling price 最低售价   
Ministry of Economic Affairs 经济部   
miscellaneous expenses 杂费   
miscellaneous goods 杂货   
miscellaneous payment 杂项开支   
mode of producing 生产方式   
monetary system 货币制度   
monetary unit 货币单位   
money market 金融市场   
monopoly 专利品（权）   
monthly allownce 按月津贴   
monthly balance 月计表   
monthly fee 月费   
monthly output 月产   
monthly report 月报   
monthly sales 每月销售情况   
monthly statement 每月结帐   
most favoured nation clause 最惠国条款   
multilateral agreement （contract）   
多边合约（合同）   
multilateral trades 多边贸易   
mutual agreement 互相同意   
name of article 货名   
name of user 用户名称   
name of vessel 船名   
necessity for life 生活必须品   
negotiable bill 流通票据   
negotiable bill of lading 可转让提单   
negotiable letter of credit 流动信用证，可兑信用证   
negotiable warehouse receipt 可转让仓单   
negotiation 让于转付，流通交易，议价   
negotiation of foreign bills 买卖外国汇票期票   
negotiating bank 购票银行   
negotiating date 汇票让购期限   
net amount 实数   
net cost 净价   
net income 纯收入   
net loss 净损   
net price 实价   
net proceeds 净收入   
net profit 纯利   
net profit on sales 销货纯利   
net sales 销货净额   
net shipping weight 运出净量   
net value 净值   
net weight 净重   
net worth 资本净值   
New Taiwan Currency 新台币 No.1 quality 头等货   
no entry 止步   
no entrance 禁止入内   
no hook 不许用钩   
no parking 禁止停车   
no smoking 禁止抽烟   
no throughfare 禁止通过   
non-firm offer 虚盘   
non-negotiable bill of lading 不可转让提单   
normal cost 正常成本   
normal competition 正常竞争   
normal price 正常价格   
notary public 公证人   
not sufficient 基金不足   
not otherwise provided for 未立项目   
notification 报告书，通知书   
notifying bank 通知银行   
notice board 布告栏   
nude cargo 裸装货   
null and void 无效   
numerical order 数目顺序   
obtain a high price 卖好价钱   
obtain employment 就业   
ocean bill of lading 海运提单   
ocean freight 海运，海运费   
ocean liner 外洋轮船   
ocean tramp 不定期货船   
office allowance 办公费   
office clerk 职员，办事员   
office copy 存根   
office expenses 事务所费用   
office supplies 事务用品，办公用品   
official exchange rate 官方汇率   
official invoice 正式发票   
official rates 官方利率   
official rate of exchange 官方利率   
official receipts 正式收据   
oil paper 油纸   
old hand 熟练工人   
old stock 陈货   
on board B/L 装运提单   
on demand 即期   
on hand 现存   
open account 开户，贸易帐户，来往帐目   
open an account 开户   
open a shop 开店   
open bid 公开招标   
open competition 公开竞争   
open cover 预约承保契约   
open credit 开发信用证   
open market operation 公开市场买卖   
open policy 预定保险单   
open tender 公开招标   
opening bank 开证银行   
opening prices 开盘价   
opening quotation 开盘，开市行情   
opening rate 开盘汇率   
operating capacity 营业（生产）量   
operating costs 营业费，经营成本   
operating expenses 营业费，工作费   
oral report 口头报告   
order bill of lading 指定人提单   
order book 订货单   
order check 指定人支票   
order for goods 订货单   
order for sundries 订购杂货   
order form 订货单   
order sheet 订货单   
ordinary quality 中等（指货品）   
outstanding account 未消帐款   
outstanding claims 未决赔款   
outturn sample 货物送达时所取样品   
out of business 歇业   
out of employment 失业   
out of stock 无存货   
out of work 失业   
outward documentary bills 出口押汇   
outward remittance 汇出汇款   
overdue bill 过期票据   
overland common point 通常陆上运输可达之地   
over production 生产过剩   
overseas buyer 海外买客   
Oversea Chinese Commercial Bank 华侨商业银行   
pack a box 装箱   
pack cloth 包装用布   
pack thread 麻绳（包扎用的）   
pack up 打包   
packed cargo 包装货   
packing and crating 打包，装框   
packing box 货盒   
packing case 货箱   
packing charges 包装费用，打包费   
packing credit 打包放款   
packing list 装箱单   
packing machine 包装机   
packing paper 包装纸   
paid-up capital 已缴资本   
paper mill 造纸厂   
paper money 钞票，纸币   
par avion （法文）航空邮递   
par value 票面价值   
parcel post 包裹邮递   
parcel post insurance 邮包保险   
parcel post receipt 邮包收据   
parcel receipt 包裹收据   
parent company 母公司   
partial acceptance 局部认付   
partial delivery 部份交付，局部交货   
partial loss 部份损失   
partial payment 部份支付   
partial shipment 分批装船   
particular average 单独海损   
part time job 零星工作   
partner 合伙人，合作者   
party concerned 有关人士   
parties to a contract 签约人   
patent right 专利权   
pattern for reference 参考样本   
payable at sight 见票即付  
payable to bearer 凭票取款   
pay in advance 预付   
pay in cash 付现金   
pay in full 付清   
paying agent 代付人   
paying bank 付款银行   
payment agreement 支付协议   
payment document 支出单据   
payment by installment 分期付款   
payment in advance 预付   
payment in cash 付现金   
payment in full 付清   
payment in part 付一部份   
per annum 每年   
per capita 按人头，每人   
per capita imcome 每人收入   
per centum 每百   
perfect competition 完全竞争   
performance bond 履行保证   
perils of the sea 航海危险   
perils of the seas 海难   
petty cash 零用钱   
place of delivery 交货地点   
place of loading 装货处   
place of payment 付款地点   
plain telegram 明电   
planning of products 产品设计   
please turn over 请阅后页   
please pay 请付   
plywood and artificial board industry 夹板工业   
pocket money 零用钱   
poor workmanship 粗工   
port 港口，港市   
port duty 入港税   
port of arrival 到达港   
port of call （沿途）停靠港，暂停港   
port of delivery 卸货港，交货港   
port of embarkation 出发港   
port of sailing 起航港   
port of shipment 装货港   
port clearance 出口货单   
post card 明信片   
post office box 邮政信箱   
postal money order 邮政汇票   
pound sterling 英镑   
power of attorney 委任状，代理委任状   
prepaid expenses 预支费用   
prevailing price 当时价格   
prevailing rate 市价   
previous year 上年度   
price list 价格表   
prime quality 上等货   
prior period 上期   
private company 私人公司   
private enterprise 私营企业   
pro forma 估计的，假定的   
processed farm products 农业加工品   
profit and loss statement 营业损益表   
pro forma invoice 估价单，暂定的发票   
prohibitive price 惊人的高价   
promissory note 本票，借据，期票   
promotion expenses 推广费，推销费   
promotion policy 推销政策   
promotional allowance 推销津贴   
promotional literature 广告文件   
prompt delivery 即时交货   
prompt shipment 迅速装船   
proposal form 要保书   
pro rate 比例分配   
protective measure 保护办法   
protective system 保护贸易制度   
protective trade 保护贸易   
publication 出版物   
public agent 代办人   
public auction 公开拍卖   
public enterprise 公营企业   
public market 公开市场   
revolving credit 共关系   
public tender 公开投标   
public weigher 公共重量检定人   
publicity agent 广告代理人，宣传员   
published price 定价   
purchase confirmation 购货确认书   
purchase contract 购货合同   
purchase expenses 购货费用   
purchase invoice 购货发票   
purchase mission 驻外采购团   
purchase order 购货订单   
purchasing agent 代购人，购买代理商   
purchasing cost 进货成本   
purchasing department 采购部   
purchasing power 购买力   
purchasing power of money 购买力   
quality certificate 品质证明书   
quality control 品质管制，质量控制   
quarantine office 检疫所   
quota system 配额制   
quotations 价目，估价单   
railway bill of lading 铁路提单   
railway freight 铁路运费   
raise a price 涨价   
rate cutting 降低运费（保险费）   
rate of discount 贴现率   
rate of exchange 汇率   
rate of interest 利率   
rate per annum 年率   
raw materials 原料   
raw sugar 粗糖   
received for shipment 收货候装   
recieved for shipment B/L 备运提单   
recipient of goods 受货人   
reciprocal buying 互相购买   
reciprocal demand 相互需求   
reciprocal purchase 相互购买   
reciprocity clause 互惠条款   
red bill of lading 红色提货单   
reduce the price 减价   
refined salt 精盐   
reflation 通货再膨胀   
registered 挂号的，登记过的   
registered capital 注册资本   
registered letters (post) 挂号信   
registered mail 挂号邮件   
registered trade mark 登记商标   
regular members 普通会员   
regular price 正常价格   
regular procedure 正规手续   
regular service 定期服务   
regular subscriber 常年订阅者   
reinsurance policy 再保险单   
reminder letter 催函   
remit money 划拨款项   
remittance permit 汇款核准书   
renminbi （RMB） 人民币   
repeat offer 重复发价（发盘）   
report form 报告格式   
request notes 申请单   
restraint of trade 贸易约束   
restriction of import 进口限制   
resume business 复业   
retail business 小买卖，小生意   
retail dealer 零售商   
retail price 零售价   
retail store 零售店   
retail trader 零售商   
return cargo 回头货   
returned goods 退货   
revision of treaty 修正条约   
right of priority 优先权   
risk plan basis 实际危险制   
risk of breakage 破损险   
risk of hook damage 钩损险   
risk of leakage 漏损险   
risk of non-delivery 遗失险   
risk of oil damage 油污险   
risk of sling damage 吊索损险   
risk of sweat damage 潮腐险   
risk of theft and/or pilferage 盗窃险   
risk of warehouse to warehouse 仓库至仓库险   
rise in price 涨价   
rival commodities 竞争商品   
rival firms 竞争公司   
rock bottom price 最低价   
rough estimate 概算   
round voyage 全航程   
sales allowance 销货折让   
sale book 销货簿   
sale by brand and/or description 凭厂牌和说明售货   
sale by bulk 批发   
sale by description and/or brand 货物分类出售   
sale by inspection 看货买卖   
sale by sample 凭样本买卖   
sale by specification 凭规格买卖，凭说明书买卖   
sale by standard 凭标准买卖   
sale by confirmation 售货确认书   
sale contract 售货合同   
sales invoice 销货发票   
sales letters 销货信件   
sales manager 营业主任，销售经理   
sales potential 推销潜力   
sale tax 销售税   
sales promotion 促进销售   
sales quotas 销货配额   
sales system 销售制度   
sales tax 销售税   
sales territory 销售区域   
sales woman 女推销员，女店员   
sample card 货样卡   
sample of goods 货样   
sample room 样品间   
savings bank 储蓄银行   
sea damage 海损   
sea risk 海险   
second hand goods 旧货   
secondhand wooden case 旧木箱   
second party 乙方   
selected quality 上选品质   
selection 选择品，精选品   
sell goods 销货，行销   
sell on credit 赊销   
sell out 卖完   
sell well 好卖，畅销   
seller's market 卖方市场（求过于供）   
selling agent 销售代理商   
selling cost 销售成本   
selling at half price 半价出售   
selling at less than cost 蚀本出售   
selling expenses 销货费用   
selling price 售价   
selling profit 销售利润   
selling rate 卖价，卖出比率   
semi-finished goods 半成品   
semi-manufactured goods 半成品   
service business 服务业   
service department 服务部   
settle a claim (bill) 解决赔偿   
settle account 结帐，清算，支付   
settlement of exchange 结汇   
share holder 股东   
shares of stock 股份   
ship (discharge) the cargo 装（卸）货   
shipped on board B/L 装运提单   
shipping advice 货运通知   
shipping agent 货运代理人   
shipping business 航运业   
shipping company 航运公司   
shipping documents 装运单据   
shipping expenses 装货费用   
shipping note 装货通知单   
shipping order 发货单   
shipping receipt 装货收条   
shipping sample 装船货样   
shipping space 舱位   
shipping ton 装载吨   
shipping weight (intake weight) 装船货物重量   
shipment sample 装运货物样本   
shop keeper 老板，店主   
shopping center 市场，购物中心   
short bill 短期汇票   
short contract 空头   
short credit 短期信用   
short form bill of lading 简式提单   
short tons 短吨   
shortage in weight 重量不足   
shut out 退关，轧出   
shut the book 停止交易   
signing of contract 签约   
sight bill 即期汇票   
sight draft 即期汇票   
sight letter of credit 即期信用证   
silver coin 银币   
simple contract 简约   
skyrocketing price 飞涨价格   
slack season (off season) 淡季   
slip system 传票制度   
small change 零钱   
small quantity 小量   
smuggled goods 走私货   
sole agents 包销，独家经理人   
special clause 特别条款   
special column 专栏   
special discount 特别折扣   
special expenses 特别开支   
special order 特别订货   
special price 特价   
special tax 特种营业税   
special value 特别价值   
speculative business 投机事业   
spot delivery 当场交付   
spot goods 现货   
spot sales 当场买卖   
stale bill of lading 失效提单   
stamp duty 印花税   
stamp tax 印花税   
standard 标准，准则   
standard of living 生活标准   
standard sample 标准样品   
standardization 标准化   
stand-by letter of credit 备用信用证   
state enterprise 政府企业   
state monopoly 国营专卖   
statement 表，报表，报告书，清单   
statement of assets and statement of loss and profit 损益表   
sterling area 英镑区   
sterling bloc 英镑集团   
stock in hand 有现货   
stock keeper 货物管理人   
stock market 股票市场   
stock on hand 存货，存货目录   
stop payment 止付   
stop work 停工   
storage (godown rent) 仓租，保管费   
storage charges 存货费用   
straight bill of lading 收货人抬头提单，不转让提单   
straight credit 直接信用证   
straight letter of credit 简明信用证   
strong firm 有气色   
strong market 市面旺盛   
subsidiary company 附属公司   
successful bidder 拍卖成交，得标商   
sundries (all sorts of goods) 杂货   
superior quality 优等品   
supervision 监督   
superfine quality 极上品   
supply and demand 供需   
supply department 供应部   
supporting document 原始单据，证明文件   
survey method 调查法   
surveyor's certificate 鉴定证书   
surveyor's report 验货报告书，公证人报告   
suspend payment 停止支付   
suspension of business 停业   
suspension of publication 停刊   
synthetic industry 人工合成工业   
table of freight charges 运费表   
table of rates 税率表   
tabulated quotation 行情表   
Taiwan Supply Bureau 台湾物资局   
Taiwan Tobacco and Wine Monopoly Bureau 台湾烟酒公卖局   
tale quale (tel quel) 现状条件   
tally 点数，计数   
tally man 点数人，卖赊人   
tally sheet 计数纸   
tax bearer 纳税人   
tax collection office 征税局   
tax exemption 免税   
tax exemption certification 免税证   
tax evasion 逃税，漏税   
tax free 免税的   
tax free imports 免税进口货   
telegraphic address 电报挂号   
telegraphic transfer 电汇   
telephone directory 电话号码薄   
temporary employment 短工   
temporary payments 暂付款项   
temporary receipt 临时收据   
term bill 期票   
terms of credit 信用证条件   
termination of contract 合约终止   
termination of employment 雇佣终止，解雇   
terms of sale 销售条件   
textile factory 纺织厂   
thanks for patronage 铭谢惠顾   
this side up 此端向上   
through bill of lading 联运提货单   
tight money market 银根紧的金融市场   
time bill 期票   
time charter 定期租船契约   
time deposit 定期存款   
time draft 远期汇票   
time letter of credit 远期信用证   
time limits 期限   
time of delivery 交货时日   
tissue paper 薄纸，棉纸   
total amount 总计，总数   
total cost 总成本   
total loss 全部损失   
total price 总价   
total value 总值   
trade acceptance 商业承兑汇票   
transit clause 运输条款   
type of merchandize 货物种类   
type of payment 付款类别   
trade center 贸易中心   
trade channel 贸易途径   
trade discount 商业折扣   
trade disputes 商业纠纷   
trade mark 商标   
trade promotion division 贸易推广部   
trade zone 贸易地区   
trade secret 商业机密   
trading corporation 贸易各公司   
tranship goods 转口货   
travel allowance 旅行津贴   
traveller's check 旅行支票   
traveller's letter of credit 旅行信用证   
treasury bill 财政部证券   
treaty obligation 条约义务   
trial balance 试算表   
trial order 试订单   
trial sale 试销   
trucking expenses 卡车运费   
trust fund 信托基金   
trust receipt 信托收据   
type sample 标准样品   
ultimate consumer 最后消费者   
unassignable letter of credit 不可转让信用证   
unclean B/L 有债务提单   
unconditional delivery 无条件交货   
unconfirmed credit 未确认信用证   
unconfirmed letter of credit 未确认信用证   
uncontrollable costs 不能控制的成本   
unearned income 未获利润   
unfavorable balance of trade 贸易逆差   
unfavorable trade balance 贸易顺差   
unfilled orders 未发货的订单   
unfinished work 未完成的工作   
uniform customs and practice for documentary credits 押汇信用证统一惯例实务   
uniform prices 固定价格   
unilateral trade 单边贸易   
unindorsed check 未经背书的支票   
unit cost 单位成本   
unload carge 卸货   
unprecedented rise 空前涨价   
unprecedented sales 空前销售   
unreasonable prices 不合理价格   
unskilled labor 不熟练工人   
unsuccessful bidder 未得标商人   
unused balance of letter of credit 信用证未用余额   
upset price 开拍价格，最低价格   
usual discount 普通折扣   
valid period 有效期限   
validity 有效期   
valuable merchandise 贵重品   
value of import 输入价值   
variable cost 可变成本   
variable expenses 可变费用   
ventilated compartment 通风舱   
verbal (oral) contract 口头契约   
vice-general manager 副总经理   
volume (space) tons 容积吨   
voyage charter 论次计租轮   
voyage policy 航程保单   
warehouse certificate 仓库凭单   
warehouse to warehouse clause 仓库到仓库的保险条款   
warehouse receipt 仓单，存货，仓库收据   
warehouse warrant 仓单   
water stain 水渍   
wear and tear 日久耗损   
weekly reports 周报   
weight list 重量单   
weight tons 重量吨   
weights and measures 度量衡   
well-assorted goods 各色俱全的货物   
wharf(pier, quay) 码头   
wholesale business 批发业   
wholesale dealers 批发商   
wholesale goods 批发货   
wholesale merchant 批发商   
wholesale price 批发价   
with average 全损之外担保分损   
with recourse 有追索权   
with particular average 单独海损赔偿   
without recourse 无追索权   
without return 不可退货   
wooden case 木箱   
working capital 流动资本，资本周转金   
working day 工作日   
working expenses 工作费用，经营费用   
working hours 工作时间   
World Bank 世界银行   
world market 世界市场   
world's fair 万国博览会   
wrapping paper 包装纸   
written agreements(contracts) 书面契约   
written contract 正式合同   
written document 书面证明   
written evidence 字据   
written permission 书面许可证   
yearly installment 按年摊付   
Zone Improvenment Program (ZIP) 邮递区号